



Integrated Production Specialist

Creative power made easy. Unleash storytelling.

We believe in the power of stories to make a difference. To make a difference for societies, communities, and individuals. Stories educate and engage in multiple perspectives, bringing clarity, balance, and understanding. Stories push for change and fight for the things we love. Our customers tell stories that reach 3 billion people a day with perspectives that change the world and entertainment that brightens the day for many. Vizrt/NewTek empowers stories that engage and impact societies through the creation of sophisticated tools for the storyteller to flourish in the art of storytelling. We will continue to take bold steps, act fast together and are committed to making an impact. If you are interested in challenging the status quo, join our movement.

What You'll Do:

The successful candidate will be a passionate technologist yet possess the professional polish and tenacity to become and remain a trusted advisor and consultant to mission-critical customer productions. Integrated production specialists are responsible for developing workflow solutions from customer requirements, defining project scopes and timelines, and addressing technical questions regarding NewTek products. Through demonstrated technical knowledge, the workflow specialist will work with NewTek product engineers to design, test and hone product integrations to meet customer production needs.

The position is based in and works closely with teams located in NewTek's San Antonio headquarters, but candidates should expect up to 50% travel in both a scheduled and reactive capacity.

- Prepare and deliver technical presentations, articles, project estimates, and statements of work.
- Collaborate with sales and support teams to understand customer requirements.
- Provide consulting to internal and external customers including technical support and training.
- Work with channel partners to develop customized workflows including third-party products.
- Continuously expand knowledge of NewTek's technologies and products.
- Represent NewTek professionally at industry trade shows and other events.
- Assist the company training effort – both internal and external, by communicating the value of our products and solutions in a consistent, concise and compelling way
- Deliver a blended learning model to include facilitator led (classroom), webinars, event based and self-paced training
- Provide technical and presentation mentorship for Sales Engineers
- Perform on-site training for resellers or customers at their facilities

What You Bring:

- Excellent people and management skills to build consensus through interaction with staff and third parties
- 5+ years of broadcast enterprise support experience with at least two years' experience in a field facing role, with Global experience preferred

- 2 years' experience in technical consulting
- Bachelor's degree in related discipline or equivalent industry experience
- Knowledge of networks and wireless technology (CompTIA A+, Network+, CCNA, ACE-A certifications preferred)
- Expertise in AV signals and delivery formats (CTS or ISF certification a plus)
- Willingness to travel 50% of the time; ability to travel internationally
- Computer proficiency in hardware and software, with knowledge of Microsoft Word, Excel, PowerPoint, database and web-based applications
- Demonstrated ability to take the initiative and be proactive, with a high attention to detail and proven ability to multi-task efficiently
- Proven ability to actively influence others and gain acceptance and approval of complicated or innovative ideas and concepts
- Ability to adjust training techniques to accommodate various learning styles
- Advanced knowledge of NewTek products and services a plus

What We Offer:

We offer an exciting opportunity in an expanding international company with the potential for personal growth

- A caring environment with regular feedback and personal development
- Excellent time off programs
- A friendly and welcoming work environment with highly skilled colleagues
- We utilize innovative software development technologies and methodologies
- We create software and services that push creative boundaries and develop new ways of telling stories

To apply, please email your resume and cover letter to: resume@newtek.com